**Life Sciences, Training Consultant**

Preferred

**Confidential**

Remote, United States

27 days ago

APPLY NOW

**Description**

FluidEdge Consulting is hiring training consultants with experience in Life Sciences Commercial Training, at all levels (Consultants, Trainers, Managers, Senior Managers, Associate / Directors, Sr. Directors). We are seeking driven, ambitious people who have prior experience as consultants or who have worked directly in training initiatives within the Life Sciences industry (Pharmaceutical, Biotech, Medical Device)

Experience in  the following areas is preferred: Commercial Training, Product Knowledge / Disease State Knowledge, Selling / Influencing Skills, Territory Management, Market Access & Reimbursement,  Commercial Leadership Development, Training Facilitation (Virtual/Live), Multi-Platform Facilitation & Instructional Design​, Curriculum Design, Mentorship & Coaching, ROI Assessment, LMS Implementation & Management, Onboarding & Training​, Vendor Management​

**JOB REQUIREMENTS:**

For consideration, candidates must have a minimum of five years of commercial and corporate training experience. Must have exceptional customer service with internal and external clients within Life Sciences. .

**FUNCTIONS:**

* Conduct seminars, workshops, individual training sessions, etc.
* Support the development of sales training for branded products
* Facilitate training classes, and conduct training evaluations to identify areas of improvement
* Host train-the-trainer sessions for internal subject matter experts
* Partner with managers to identify training needs and map out development plans for teams and individuals
* Manage your hours, deliverables, and client/team expectations with strong consulting and project management skills.
* Assess and evaluate instructional effectiveness to ensure programs meet and/or exceed objectives
* Create and implement leadership and soft skill training programs
* Evaluate and determine appropriate training methods per case (virtual, simulated, mentoring, on-the-job training, professional development classes, etc.)

**QUALIFICATIONS:**

* Bachelor’s Degree required; Master’s preferred or equivalent work experience.
* Minimum 3-5 years commercial training experience within the Life Sciences Industry.
* Possesses excellent organizational skills, a creative mindset, and problem-solving abilities.
* Proficient in MS Office/Office 365 placing emphasis on Microsoft Outlook, Excel, PowerPoint, and Teams.
* Willing to travel, within the U.S.
* Working knowledge of CRM platforms and Learning Management Systems.
* Excellent customer service skills.